



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 28/2026

(*NEW SEASON TEAS ONLY)

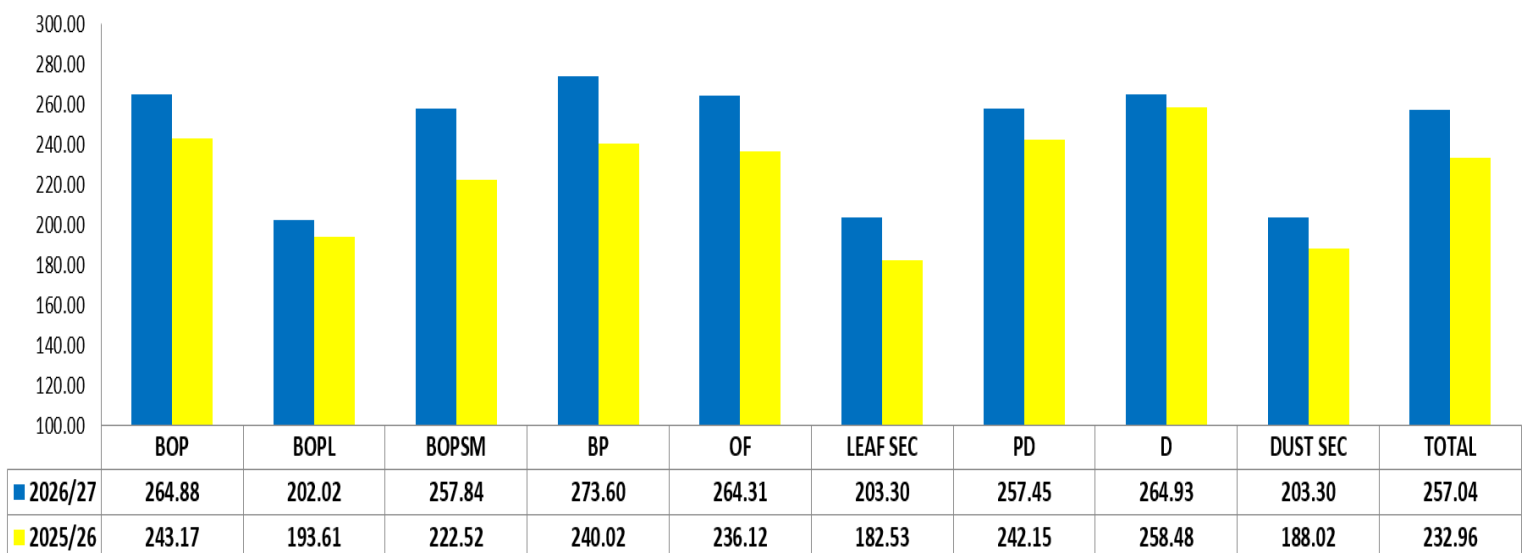
Market Report	
LEAF	DUST
* Market witnessed good demand. * Best descriptions irregular around last. * Good and mediums lower following quality. * Plainers sorts easier and witnessed some withdrawals.	* Market witnessed good demand. * Good and best sorts irregular and at times easier. * Remainder followed a similar trend.

Buying Analysis	
LEAF	DUST
* WI: Operated. * HUL: Operated. * TCPL: Selective on plainers and mediums. * Internals: Fair support. * Exporters: Operated.	* HUL: Good support on liquoring sorts. * WI: Operated. * TCPL: Operated. * Internals: Fair support.

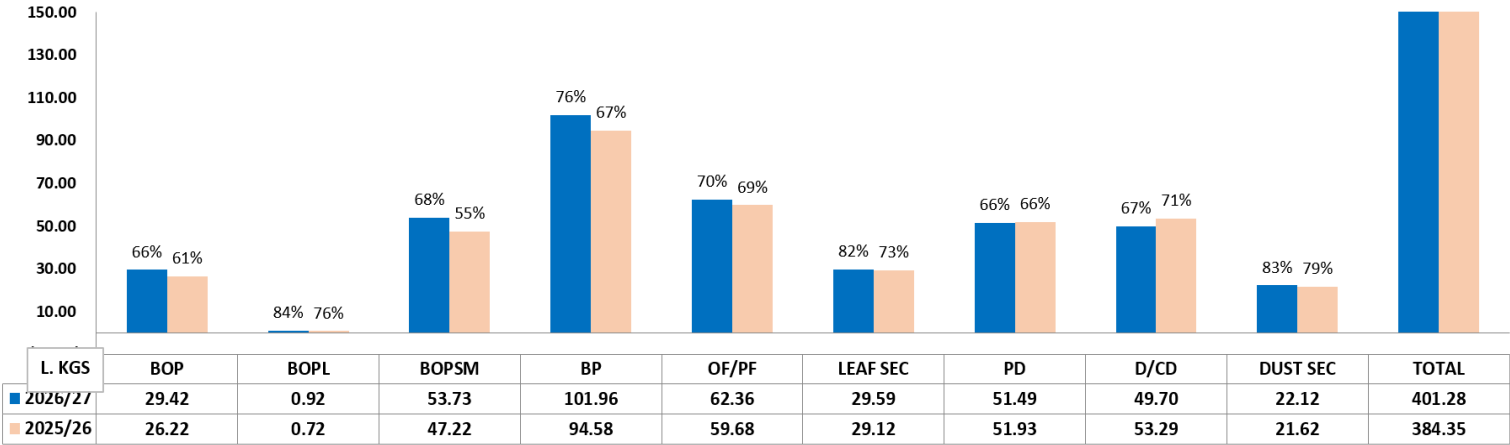
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 28		
	SALE 28	SALE 27	+/-	SALE 28	SALE 27	+/-	SALE 28	SALE 27	+/-	2026/27	2025/26	2024/25
LEAF	256.51	262.22	-5.70	228.99	228.47	0.52	271.26	275.89	-4.63	259.83	229.60	252.37
DUST	245.70	253.55	-7.85	234.30	237.41	-3.11	256.12	255.60	0.52	250.75	239.78	235.14
TOTAL	252.84	259.61	-6.77	230.88	231.58	-0.70	265.79	268.17	-2.37	257.04	232.96	246.43

GTAC AUCTION AVERAGES										
SALE		Sale 21	Sale 22	Sale 23	Sale 24	Sale 25	Sale 26	Sale 27	Sale 28	
LEAF	2026/27	242.10	248.81	248.98	263.00	268.39	267.71	262.22	256.51	
	2025/26	216.59	233.81	238.86	241.28	244.25	238.39	228.47	228.99	
DUST	2026/27	235.98	233.51	230.35	242.60	251.84	258.40	253.55	245.70	
	2025/26	234.85	254.10	249.59	257.87	250.53	240.67	237.41	234.30	
TOTAL	2026/27	240.33	244.58	242.91	256.41	263.11	264.89	259.61	252.84	
	2025/26	222.61	240.44	242.41	246.68	246.20	239.16	231.58	230.88	

GTAC Grade Wise Averages Upto Sale 28



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 28



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 28			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	29,52,981	20,70,004	262.77	30%	29,93,941	21,90,139	269.13	27%	2,66,67,494	1,91,81,969	266.17	28%
FANNINGS	11,36,748	7,42,405	262.34	35%	11,37,217	7,61,257	264.50	33%	89,35,788	62,35,727	264.31	30%
LEAF SEC.	3,35,708	2,93,333	197.60	13%	3,27,712	2,74,043	200.66	16%	28,26,204	23,79,788	196.97	16%
LEAF TOTAL	44,25,437	31,05,743	256.51	30%	44,58,870	32,25,439	262.22	28%	3,84,29,486	2,77,97,485	259.83	28%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	19,33,395	12,98,950	256.30	33%	18,32,342	11,40,999	263.58	38%	1,52,28,497	1,01,19,120	261.12	34%
DUST SEC.	3,71,704	2,97,433	199.43	20%	3,03,194	2,44,407	206.74	19%	26,73,554	22,11,517	203.30	17%
DUST TOTAL	23,05,099	15,96,383	245.70	31%	21,35,536	13,85,406	253.55	35%	1,79,02,051	1,23,30,637	250.75	31%
TOTAL	67,30,536	47,02,126	252.84	30%	65,94,406	46,10,845	259.61	30%	5,63,31,538	4,01,28,122	257.04	29%

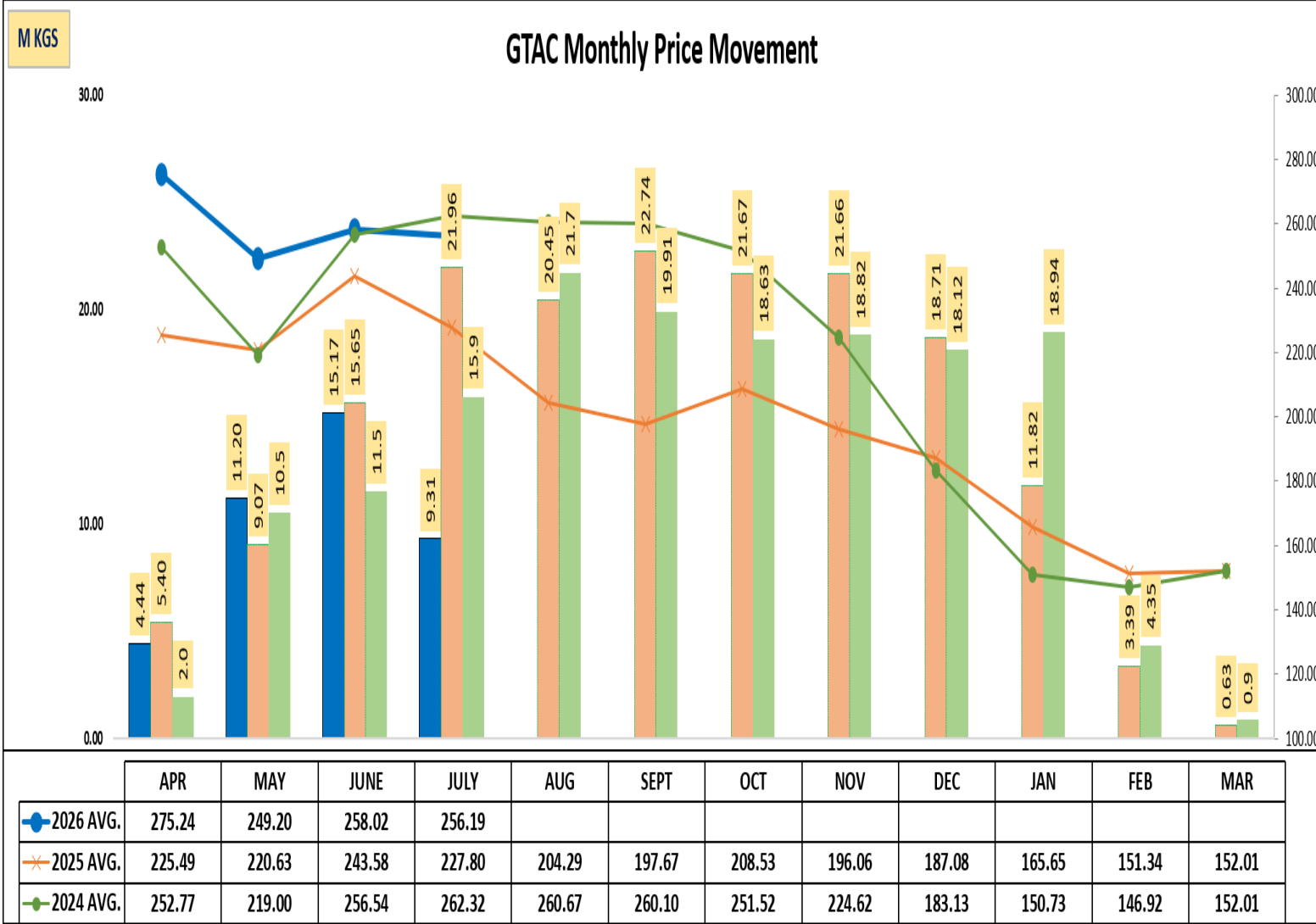
OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 28			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	44,25,437	31,05,743	256.51	30%	44,58,870	32,25,439	262.22	28%	3,84,29,486	2,77,97,485	259.83	28%
2025/26	41,11,875	27,18,832	228.99	34%	41,51,000	26,72,518	228.47	36%	3,96,72,039	2,57,52,086	229.60	35%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	23,05,099	15,96,383	245.70	31%	21,35,536	13,85,406	253.55	25355%	1,79,02,051	1,23,30,637	250.75	31%
2025/26	22,25,025	15,07,421	234.30	32%	19,89,715	14,27,847	237.41	28%	1,80,57,251	1,26,83,286	239.78	30%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	67,30,536	47,02,126	252.84	30%	65,94,406	46,10,845	259.61	30%	5,63,31,538	4,01,28,122	257.04	29%
2025/26	63,36,900	42,26,253	230.88	33%	61,40,715	41,00,365	231.58	33%	5,77,29,290	3,84,35,372	232.96	33%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 28			2026/27		UPTO SALE 28		
	SALE 28	SALE 27	2026/27	2025/26	2024/25	SALE 28	SALE 27	2026/27	2025/26	2024/25
BELOW 150	3	3	3	17	15	3	3	3	16	18
BETWEEN 151.00-200.00	24	21	20	26	17	23	21	21	26	23
BETWEEN 201.00-250.00	24	26	27	19	20	34	32	31	16	17
BETWEEN 251.00-300.00	21	19	23	18	18	21	21	21	15	17
BETWEEN 301.00-350.00	19	20	19	15	13	14	16	18	16	13
BETWEEN 351.00-400.00	5	7	6	4	11	3	3	4	8	8
ABOVE 400.00	3	4	3	2	5	2	4	2	4	3

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
29	1,23,610	50,765	1,74,375	96,215	42,416	1,38,631	27,395	8,349	35,744
30	1,23,572	43,678	1,67,250	1,23,335	51,425	1,74,760	237	-7,747	-7,510
31	1,26,334	48,144	1,74,478	1,32,600	53,589	1,86,189	-6,266	-5,445	-11,711
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364



* Please note July 2026-27 Price is calculated on SALE 27,28 Only

GTAC BUYING FOR THE SALE 28											
	LEAF			DUST			TOTAL				
OFFER	44,25,437.1		Kgs	OFFER	23,05,099.0		Kgs	OFFER	67,30,536.1		Kgs
SOLD	31,05,743.0		Kgs	SOLD	15,96,382.0		Kgs	SOLD	47,02,125.0		Kgs
SOLD %	70%			SOLD %	69%			SOLD %	70%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	82,623	181.25	3%	TCPL	1,14,417	223.10	7%	TCPL	1,97,040	205.55	4%
HUL	2,74,903	267.61	9%	HUL	3,63,762	281.87	23%	HUL	6,38,665	275.73	14%
W.India	7,93,041	263.18	26%	W.India	2,44,229	242.27	15%	W.India	10,37,270	258.26	22%
WI.Pack	3,92,476	278.46	13%	WI.Pack	3,15,516	239.09	20%	WI.Pack	7,07,992	260.91	15%
N.India	6,85,932	241.30	22%	N.India	73,386	262.16	5%	N.India	7,59,318	243.32	16%
NI.Pack	47,995	243.16	2%	NI.Pack	98,925	254.86	6%	NI.Pack	1,46,920	251.04	3%
Packeteers	78,548	283.76	3%	Packeteers	69,923	199.09	4%	Packeteers	1,48,471	243.88	3%
C.India	60,016	255.63	2%	C.India	55,063	224.28	3%	C.India	1,15,079	240.63	2%
Exports	2,61,296	263.61	8%	Exports	14,396	192.60	1%	Exports	2,75,692	259.90	6%
Local	2,95,761	253.51	10%	Local	39,013	201.18	2%	Local	3,34,774	247.41	7%
S.India	8,269	180.72	0%	S.India	1,33,224	229.70	8%	S.India	1,41,493	226.84	3%
Others	1,24,883	239.89	4%	Others	74,528	236.45	5%	Others	1,99,411	238.60	4%
TOTAL	31,05,743	256.51	100%	TOTAL	15,96,382	245.70	100%	TOTAL	47,02,125	252.84	100%

GTAC ASSAM BATTING ORDER UPTO SALE 28						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
SOTAI	1	20,371	549.23		5,587	438.83
HOOKHMOL	2	38,262	537.72	1	41,903	524.82
DECKIAJULI	3	1,21,719	529.68	2	81,033	461.45
HATIMARA	4	77,366	487.59	3	1,03,342	448.04
HALMARI	5	1,16,706	467.60	4	1,42,217	430.15
DEOHALL	6	1,46,882	429.06	23	1,92,493	352.89
KAMARBUND	7	46,131	417.26	10	37,306	395.16
BANAMALIE	8	55,842	406.02	5	39,225	425.49
HAROOCHARAI	9	36,684	404.45	6	64,262	409.87
DUFLATING	10	28,768	395.19	21	49,031	356.45
LOHPOHIA	11	30,282	392.58	8	24,001	402.96
GELAKEY	12	74,293	386.50	11	77,482	385.17
DOOMNI	13	2,25,057	377.86	12	1,50,622	380.96
GILLAPUKRI	14	20,768	375.48		17,156	324.85
DEHA	15	76,819	371.02	19	61,681	358.43
BORSILLAH	16	71,125	370.64	14	1,10,438	374.88
GHILLIDARY	17	37,404	369.00	20	32,133	358.06
KHONA	18	50,662	366.87	17	51,056	359.98
BIJLEEJAN	19	1,57,111	362.75	15	1,31,121	366.08
BETTYBARI	20	2,12,617	359.89	31	2,39,095	334.37
HIRAJULI	21	30,201	356.45	9	37,409	401.20
CHARAIDEOPREMIUM	22	63,996	353.46	30	79,531	337.86
DHOOOLIE	23	48,956	351.33	24	23,897	351.25
GONESHBARICLONAL	24	77,312	348.14	NULL	NULL	NULL
BUKHIAL	25	29,022	347.85	40	20,998	322.46

* Above 20 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 28						
MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	78,320	564.05	1	82,708	532.18
SOTAI	2	20,371	549.23		5,587	438.83
DECKIAJULI	3	1,21,719	529.68	4	81,033	461.45
GATOONGA	4	73,218	500.79	2	53,304	478.73
HATIMARA	5	77,366	487.59	5	1,03,342	448.04
HALMARI	6	1,56,062	465.55	7	1,94,925	432.38
DEOHALL	7	1,46,882	429.06	37	1,92,493	352.89
KAMARBUND	8	46,131	417.26	15	37,306	395.16
DUFLATING	9	40,008	417.19	27	54,192	362.14
SALKATHONI	10	69,862	410.95	11	89,633	403.72
BANAMALIE	11	55,842	406.02	8	39,225	425.49
HAROOCHARAI	12	36,684	404.45	10	64,262	409.87
GHILLIDARY	13	52,105	400.46	32	32,133	358.06
KOOMTAI(B)	14	3,31,158	398.42	21	1,74,051	376.49
LOHPOHIA	15	30,282	392.58	12	24,001	402.96
DOOMURDULLUNG	16	1,14,875	389.56	9	90,238	414.84
GELAKEY	17	74,293	386.50	18	77,482	385.17
HAJUA	18	1,04,180	378.50	29	1,07,940	359.74
JAMIRAH	19	21,579	377.87	30	42,371	359.45
DOOMNI	20	2,25,057	377.86	19	1,51,109	380.71
GILLAPUKRI	21	20,768	375.48		17,156	324.85
SILONIBARI	22	72,097	373.63	20	81,766	380.04
DOOLAHAT	23	1,29,636	371.99	14	1,27,825	400.85
DEHA	24	76,819	371.02	31	61,681	358.43
BORSILLAH	25	71,125	370.64	22	1,10,438	374.88

* Above 20 K

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